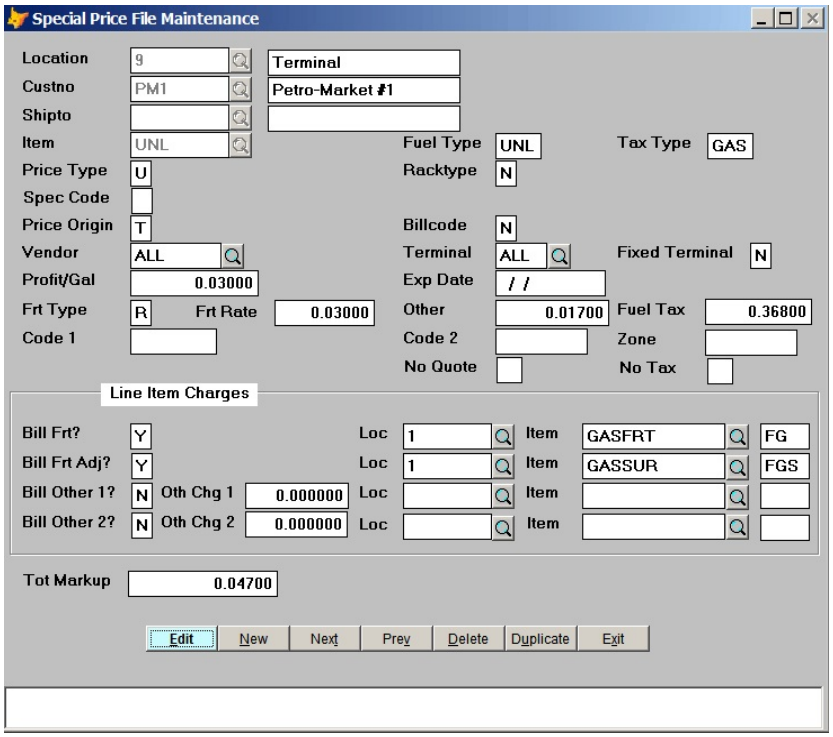
# Special Customer Pricing




***Create Special Price***

Automatically calculate customer price with rack + markup + other.

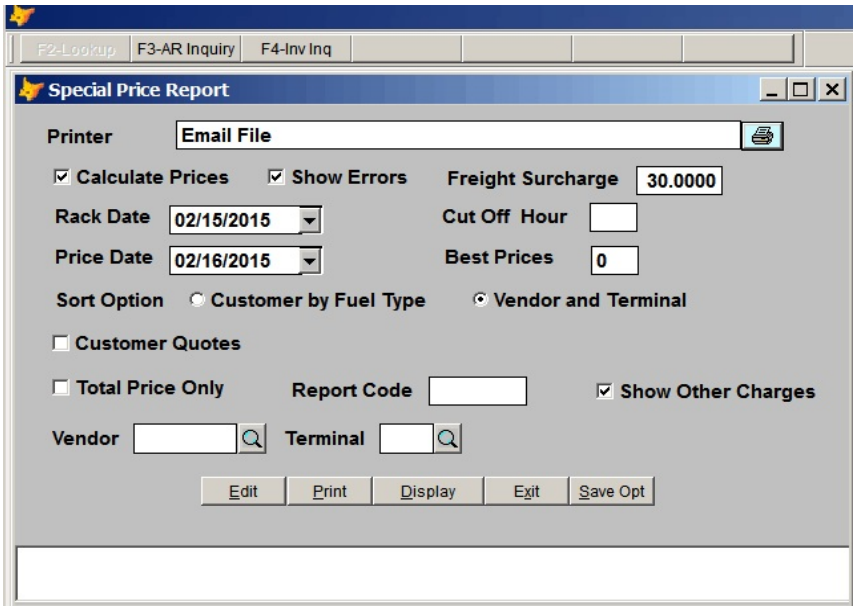
Add freight to the price or bill freight as a separate line item. Example above has GASFRT and GASSUR as items to bill for freight and surcharge.

Calculate freight by freight table or just insert a freight rate for this customer (.03 in example). If

FrtType=T then freight is calculated based on a freight table.

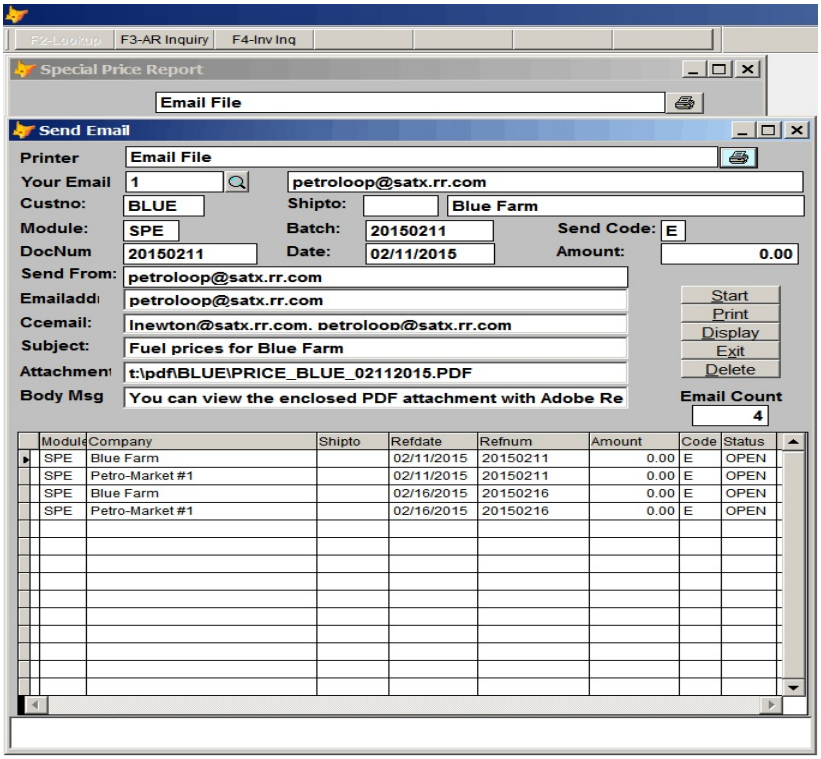
Automatically bill other charges with Bill Other 1 and Other 2.

+Options for using Net Rack and including 1% if you so desire.

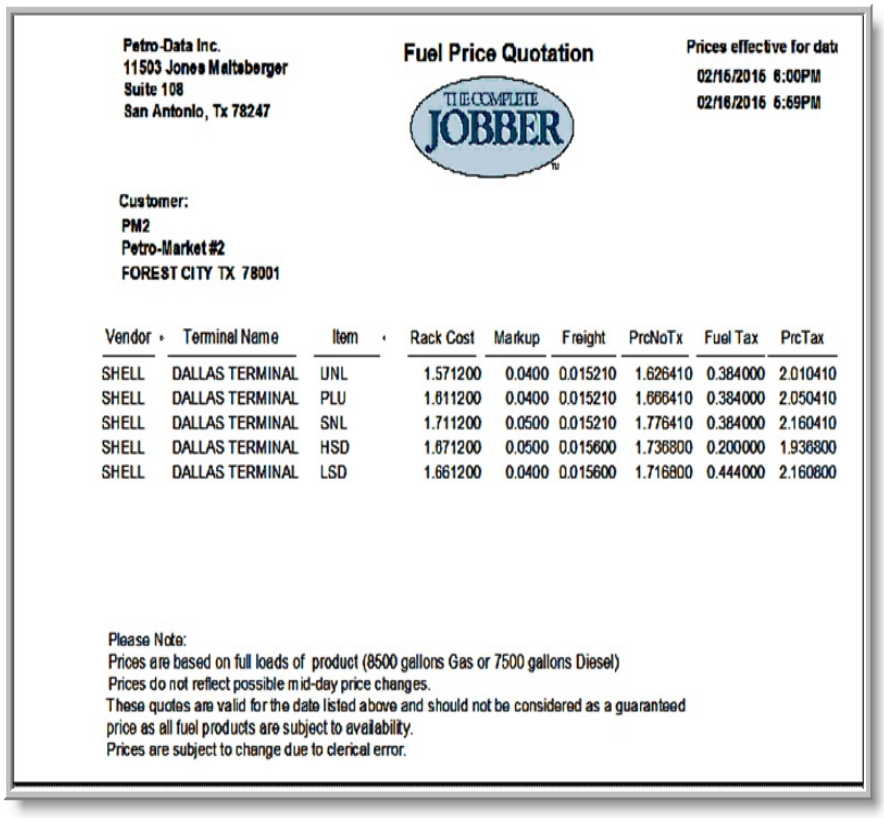



*Special Price Report/Quotation/Email*

Calculate Special Prices and email Price Quotations to the Customers.
Show n number of Best Prices.
Show as much detail as you want or just show a total price.
Detail can include rack, markup, taxes, freight and other charges.




*Email Price Quotations*



Petro-Data Inc.
11503 Jones Maltsberger
Suite 108
San Antonio, Tx 78247

**Fuel Price Quotation**

Prices effective for data
02/15/2016 6:00PM
02/16/2016 6:59PM

Customer:
PM2
Petro-Market #2
FOREST CITY TX 78001

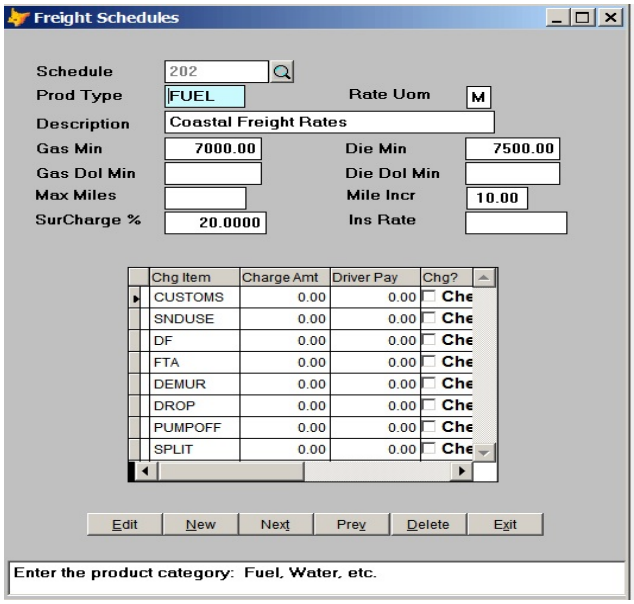
| Vendor | Terminal Name | Item | Rack Cost | Markup | Freight | PrcNoTx | Fuel Tax | PrcTax |
|---|---|---|---|---|---|---|---|---|
| SHELL | DALLAS TERMINAL | UNL | 1.571200 | 0.0400 | 0.015210 | 1.626410 | 0.384000 | 2.010410 |
| SHELL | DALLAS TERMINAL | PLU | 1.611200 | 0.0400 | 0.015210 | 1.666410 | 0.384000 | 2.050410 |
| SHELL | DALLAS TERMINAL | SNL | 1.711200 | 0.0500 | 0.015210 | 1.776410 | 0.384000 | 2.160410 |
| SHELL | DALLAS TERMINAL | HSD | 1.671200 | 0.0500 | 0.015600 | 1.736800 | 0.200000 | 1.936800 |
| SHELL | DALLAS TERMINAL | LSD | 1.661200 | 0.0400 | 0.015600 | 1.716800 | 0.444000 | 2.160800 |

Please Note:
Prices are based on full loads of product (8500 gallons Gas or 7500 gallons Diesel)
Prices do not reflect possible mid-day price changes.
These quotes are valid for the date listed above and should not be considered as a guaranteed price as all fuel products are subject to availability.
Prices are subject to change due to clerical error.

Custom formatted to your needs and with your logo.
Option to print detail customer price quotation or just the total price.
Option to show rack cost, markup, freight, fuel tax, and other charges.
Show all terminals for one vendor or many vendors.
Option to show the n number of best prices.  For example, 3 best prices.

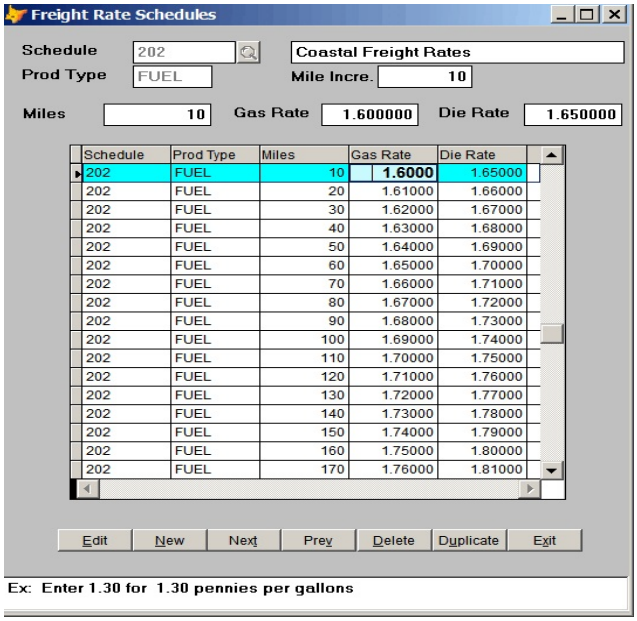
# Billing Freight

Freight can be an excellent source of profit if managed correctly. Protect your fuel margins by making sure you bill your customers every penny of freight.



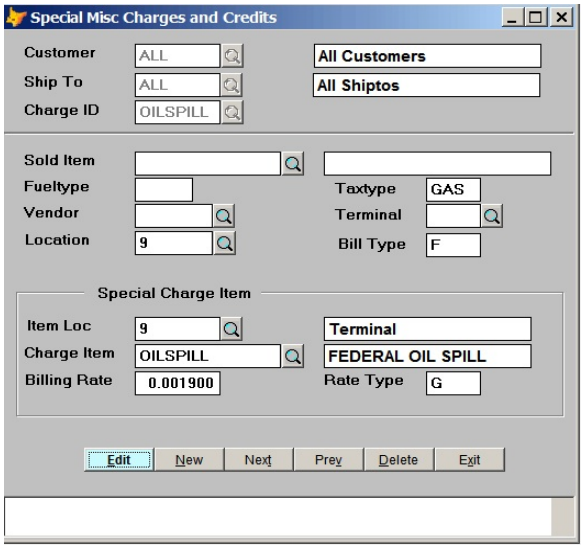

***Define a Master Freight Table Record***

The example below is a master record for freight table from a common carrier that uses mileage. We also have a simpler freight table with just Origin, Destination, and Freight Rate.




***Freight Rate Table Based on Mileage***

# Calculate Other Special Charges Automatically



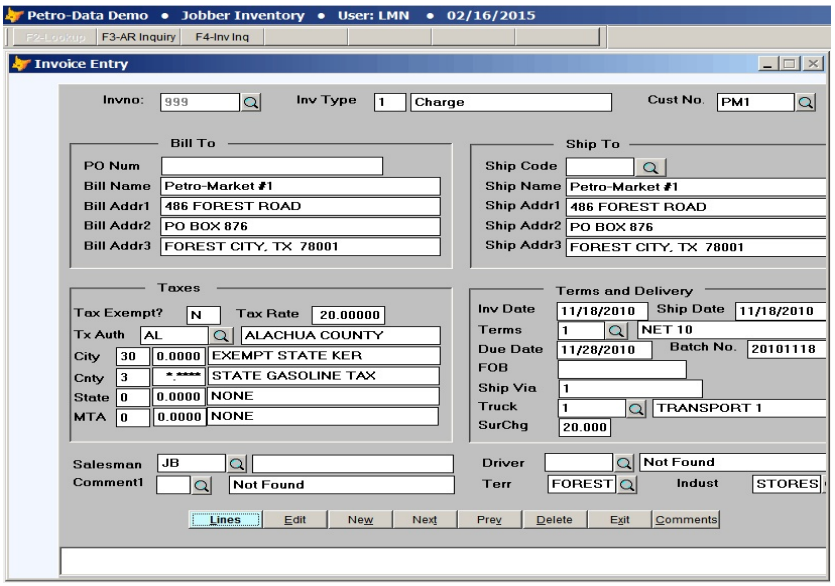

***Create Charge for One Customer or All***

Though you can define a special charge by customer, you can also define one for ALL customers. In the example above, all customers will automatically be billed .0019 per gallon based on the total Gasoline Gallons.

So a typical invoice might include charges for freight, freight surcharge, load fees, and other charges like Oil Spill delivery and they are **automatically calculated** and printed on the invoice.

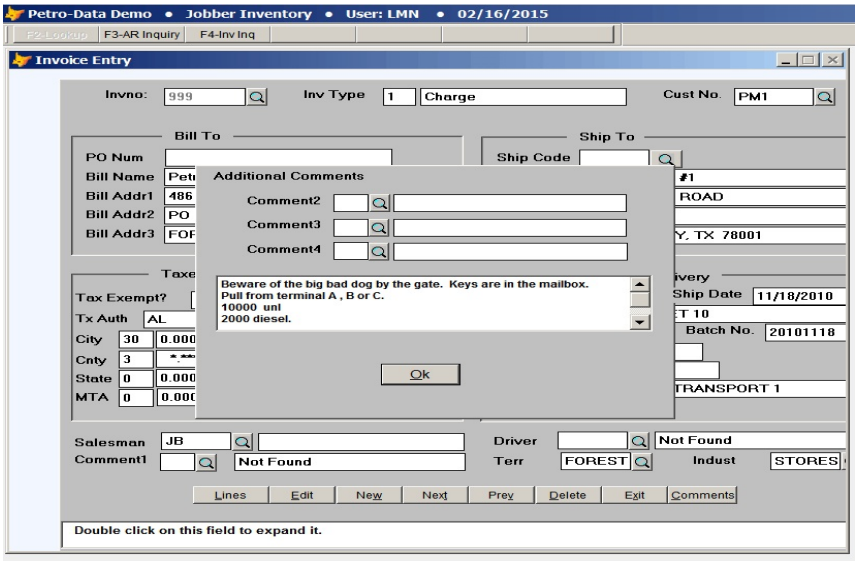
# Sales Invoicing

Invoices can get generated thru the BOL Billing Module (fuel only) or they can be entered manually. When you enter them manually, you enter a customer number and all the customer information is displayed for you to confirm.



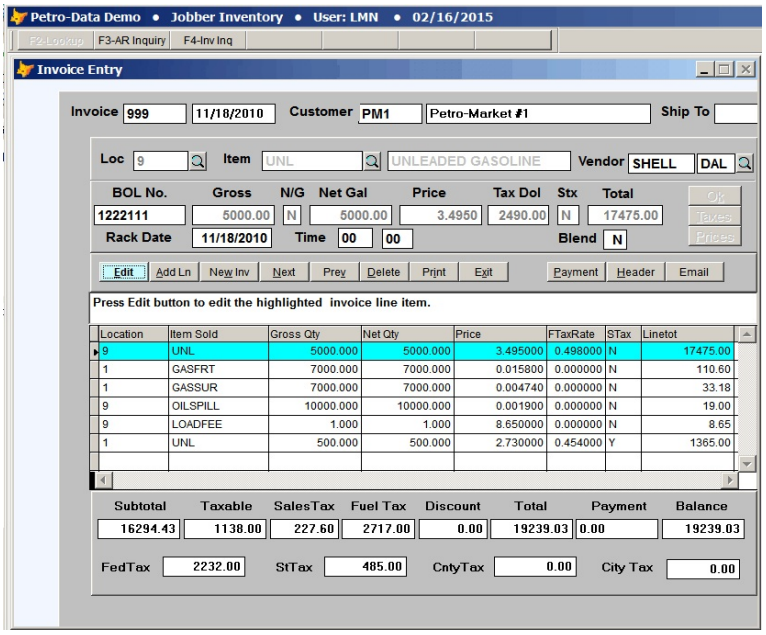

***Invoice Customer Screen***

You can enter special comments that can print on the invoice.

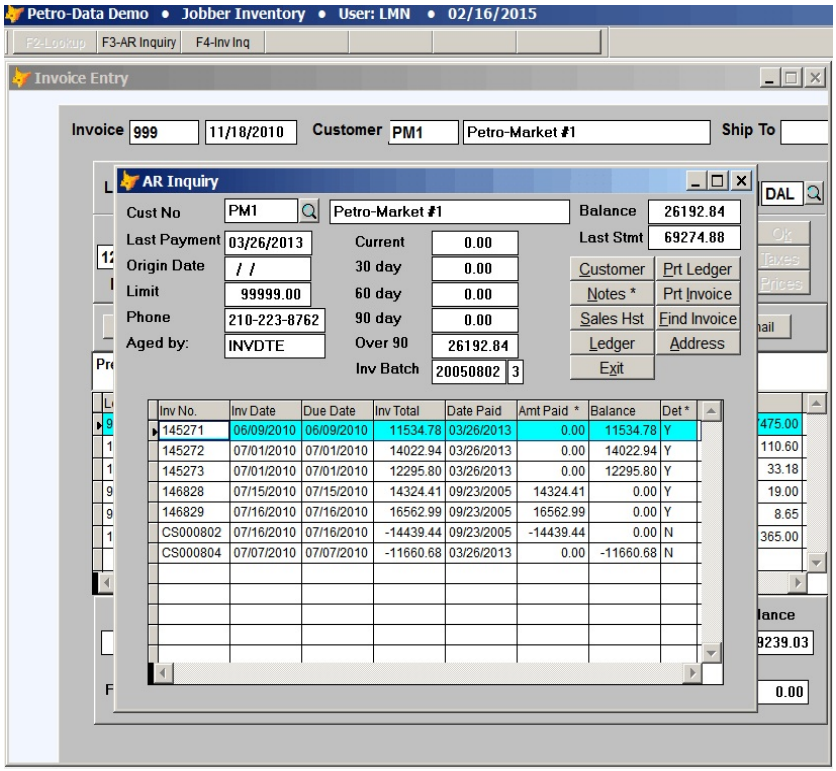



***Enter Invoice Comments***

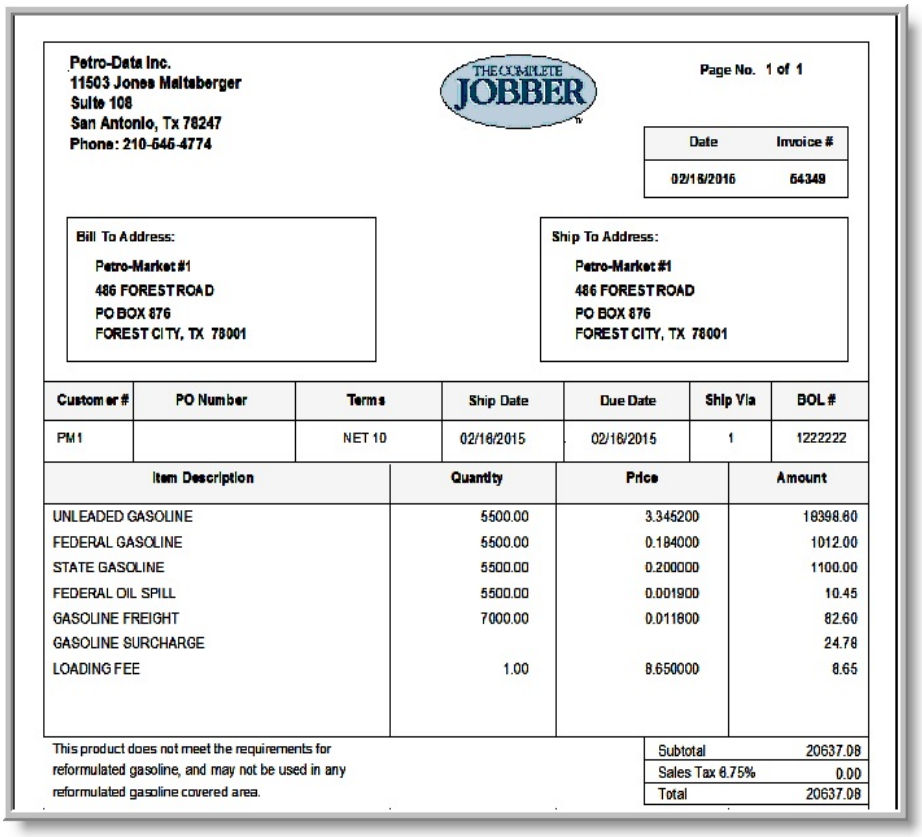
The line item screen allows you enter the items that were sold. In the example below, the Gas Freight, Gas Surcharge, Oil Spill, and Load Fee were all calculated **automatically**.




From the invoice screen and from other programs in the menu, you can press the F3 key to inquire on a customer. You can see his open invoices, sales history, payment history, etc.



The sales invoice can be customized to fit your needs. All the graphics and your logo are printed on the invoice so you never have to buy forms. We still support pre-printed matrix forms.



Petro-Data Inc.
11503 Jones Maltsberger
Suite 108
San Antonio, Tx 78247
Phone: 210-646-4774

THE COMPLETE JOBBER

Page No. 1 of 1

| Date | Invoice # |
|---|---|
| 02/16/2016 | 64349 |

Bill To Address:
Petro-Market #1
486 FOREST ROAD
PO BOX 876
FOREST CITY, TX 78001

Ship To Address:
Petro-Market #1
486 FOREST ROAD
PO BOX 876
FOREST CITY, TX 78001

| Customer # | PO Number | Terms | Ship Date | Due Date | Ship Via | BOL # |
|---|---|---|---|---|---|---|
| PM1 | | NET 10 | 02/16/2015 | 02/16/2015 | 1 | 1222222 |

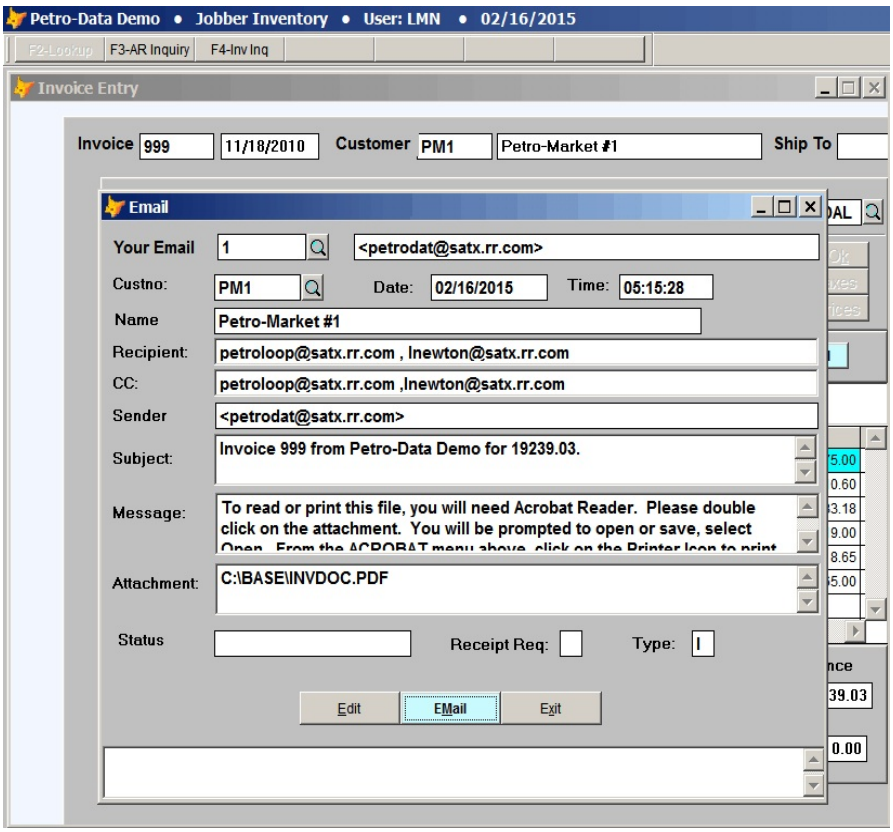
| Item Description | Quantity | Price | Amount |
|---|---|---|---|
| UNLEADED GASOLINE | 5500.00 | 3.345200 | 18398.60 |
| FEDERAL GASOLINE | 5500.00 | 0.184000 | 1012.00 |
| STATE GASOLINE | 5500.00 | 0.200000 | 1100.00 |
| FEDERAL OIL SPILL | 5500.00 | 0.001900 | 10.45 |
| GASOLINE FREIGHT | 7000.00 | 0.011800 | 82.60 |
| GASOLINE SURCHARGE | | | 24.78 |
| LOADING FEE | 1.00 | 8.650000 | 8.65 |

This product does not meet the requirements for reformulated gasoline, and may not be used in any reformulated gasoline covered area.

| | |
|---|---|
| Subtotal | 20637.08 |
| Sales Tax 6.75% | 0.00 |
| Total | 20637.08 |

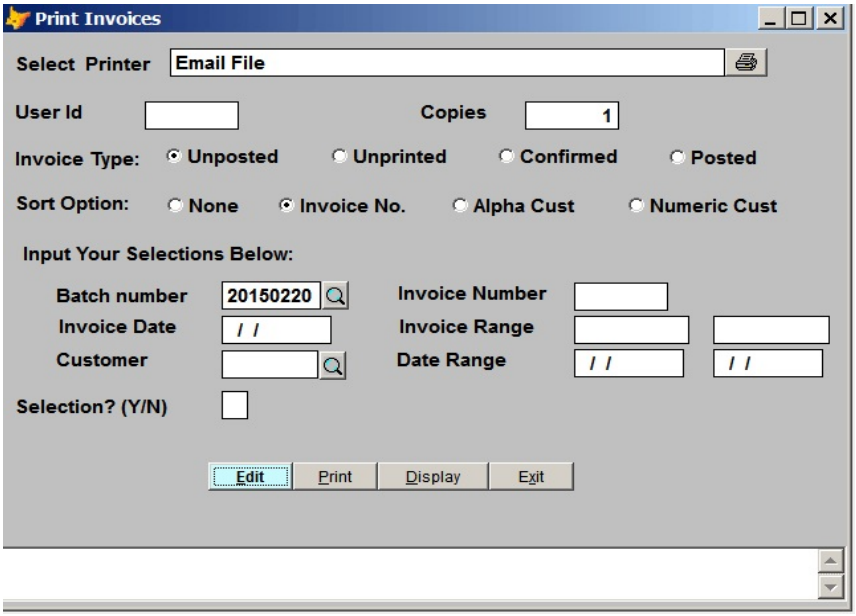
***Laser Sales Invoice***

You can email the invoice form the input screen or you can use the Mass Email option to email the invoices for the day.

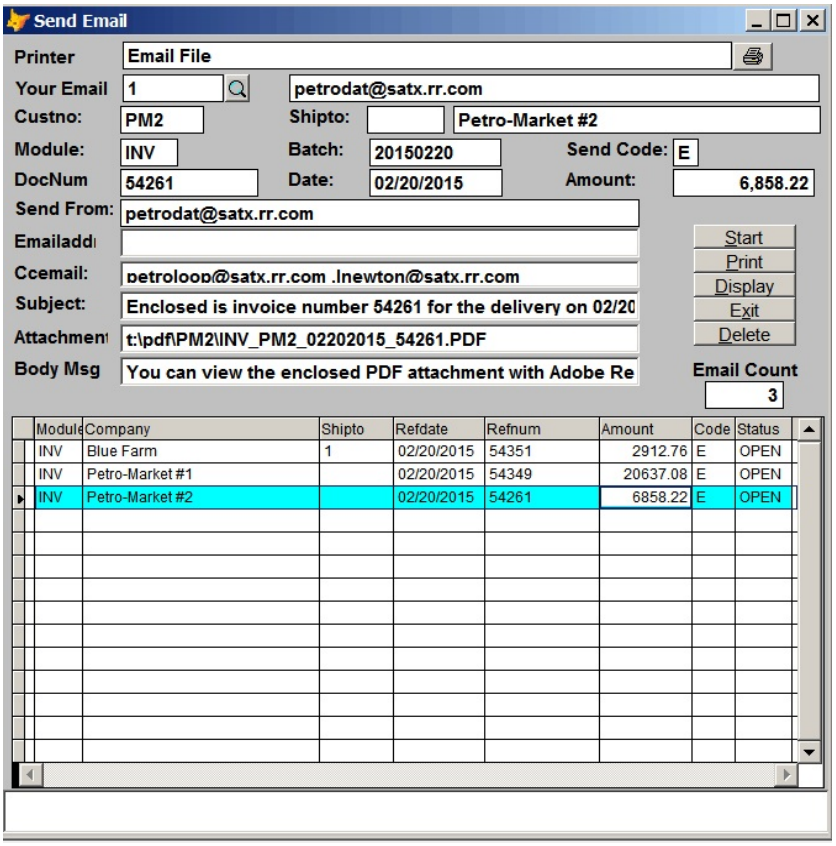


# Printing and Emailing a Batch of Invoices

The Print Invoices has been modified to the new interface and email as been added. You can print unposted invoices or print/email an old invoice from prior months or years.

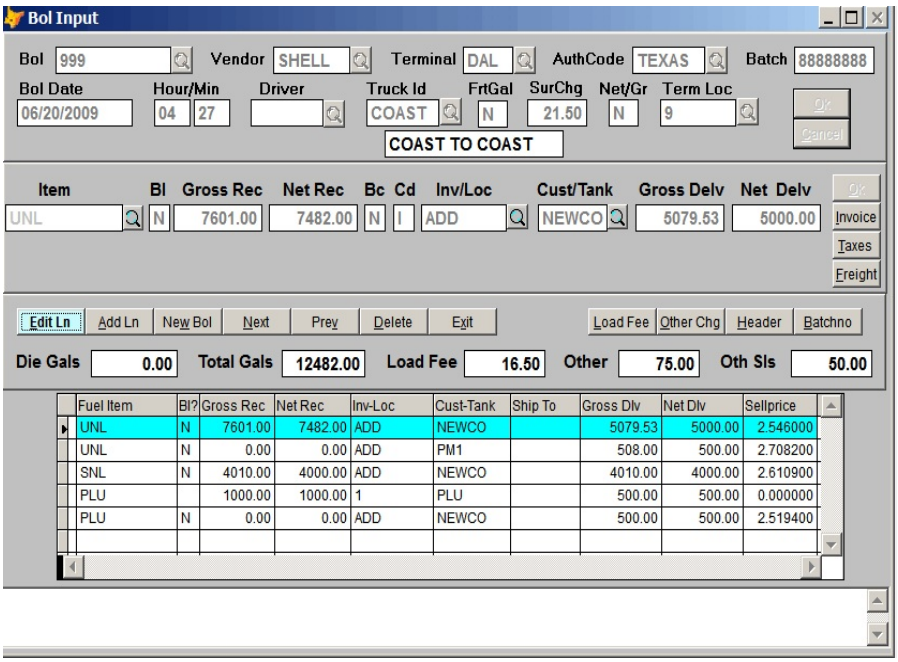



*Print/Email A Batch of Invoices*



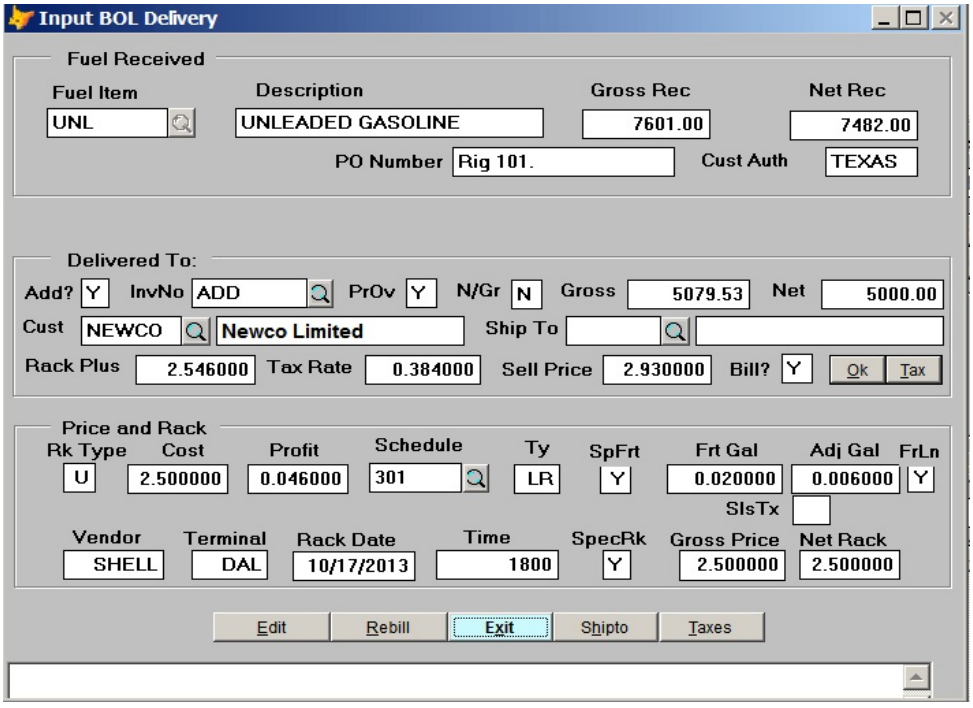

*Email a Batch of Invoices*

# BOL Entry and Fuel Billing




***BOL Entry with Billing***

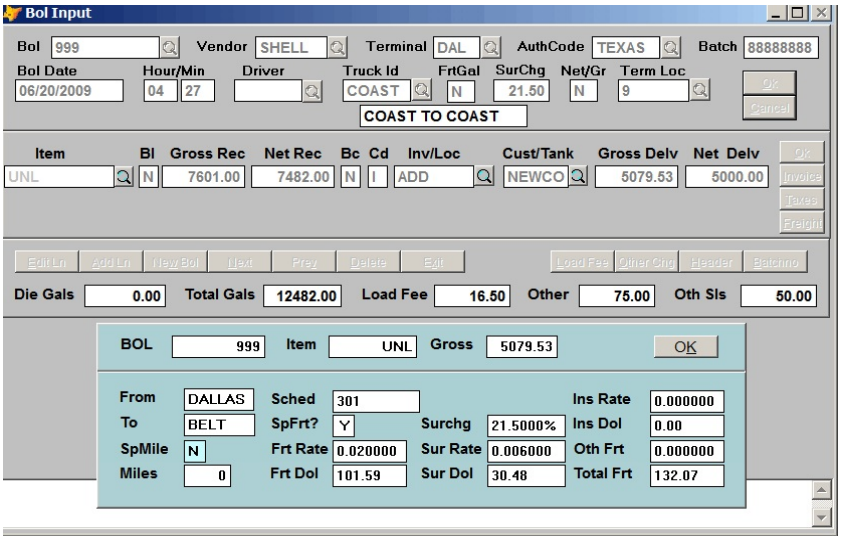
BOL Input allows entry of both the BOL and the Invoice data to assure that the every gallons is accounted for.




***Assign Customer to BOL***

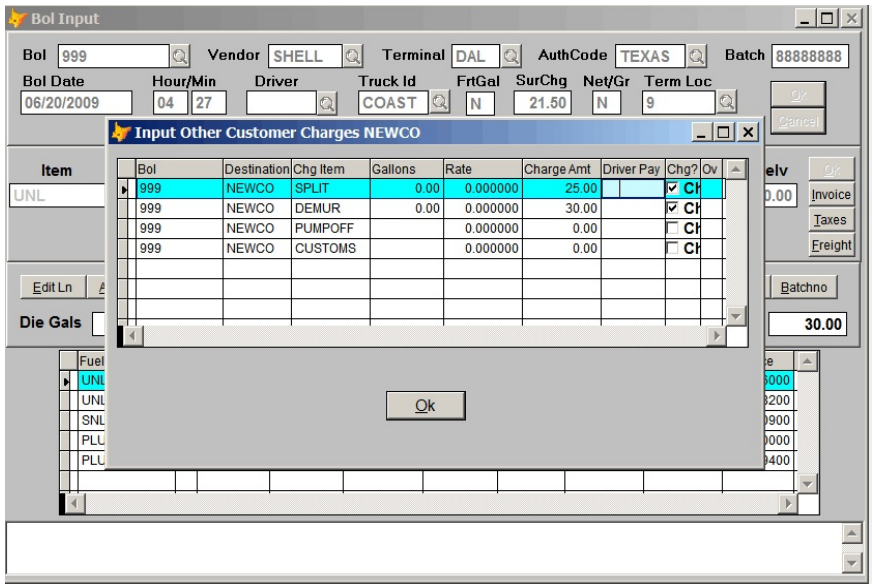
You only have to enter the customer number and ship to code and the price is automatically

calculated. All freight information is retrieved and is either billed as a line item or added to the price. You can override the rack price, markup, freight, or the price.




***Confirm Freight Calculations for Billing***

Freight is a profitable cost center and Freight Expense Control is a very important part of Version 3.0. The freight rates are displayed based on common carrier schedules or origin/destination table. The freight surcharge is also automatically calculated. Minimum freights are calculated. All freight charges can be overriden by the operator to handle special cases. Freight is married to both the BOL and Sales Invoice and it is tracked until we get the freight bill.

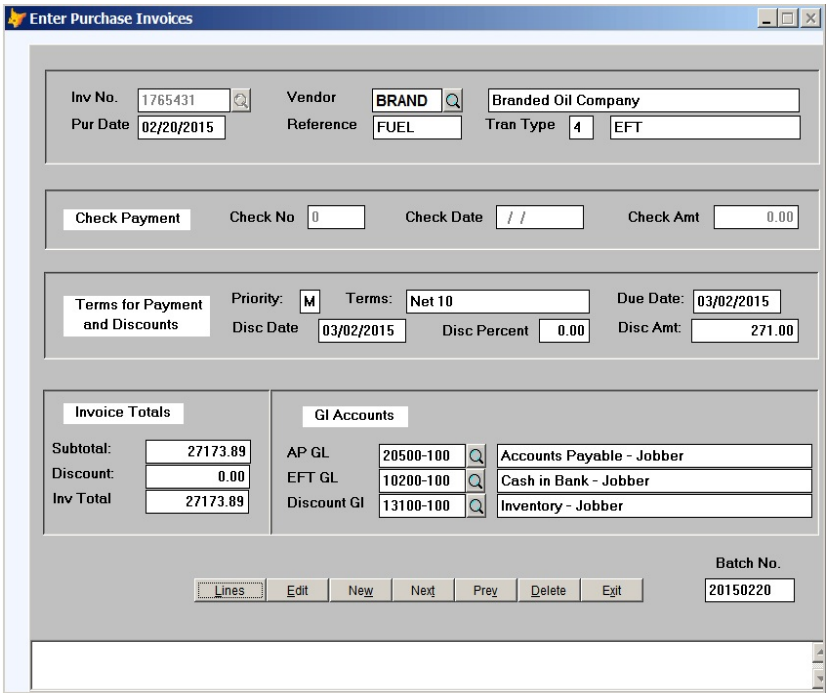



***Assign Other Charge to Customer***

To insure **maximum profitability**, you can enter the other freight charges so they can be billed automatically to the customer as well as folded into the BOL for cost control. You can add charges like Split Loads, Demurrage, Toll Fees, and any other expense that is incurred on the fuel delivery.

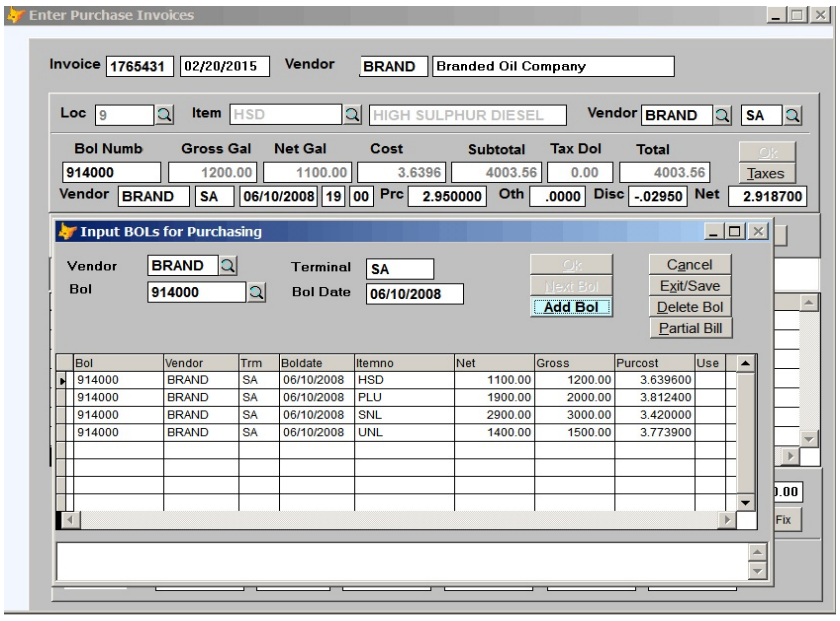
# Purchase Entry

The purchasing function has features that allow for fast completion of purchase entry with plenty of checks and balances to make sure the vendor is billing you correctly.



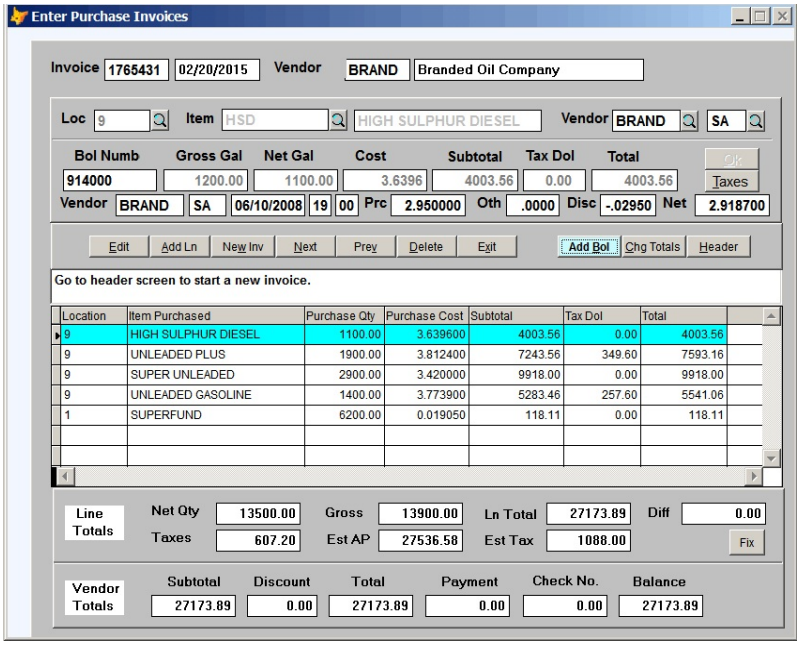

***Purchase Header Screen***

Enter the purchase information. If you are entering fuel, you enter and confirm the BOL information on the BOL Entry Screen below.



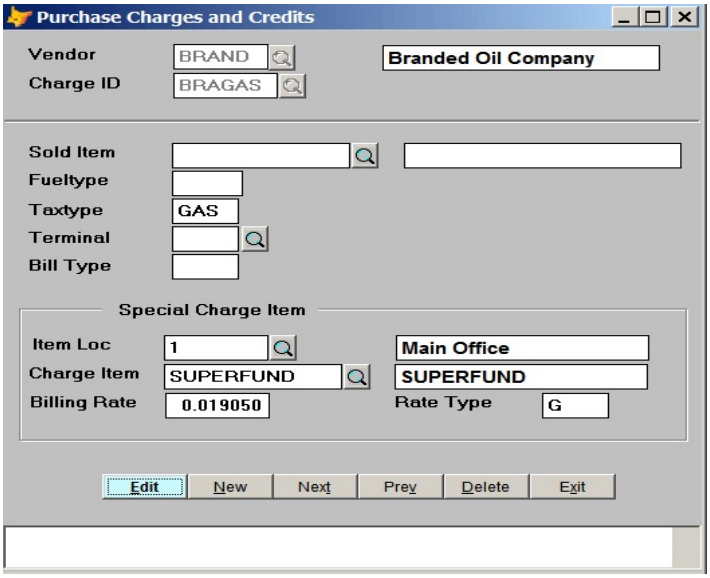

***Enter BOL on Fuel Purchase***

When you go the line screen, the BOL input screen pops up and you enter all the BOLs that are being billed to you. The system warns you if they were previously billed When you press the Save button, they they are added to the purchase line item screen.




***Purchase Line Items with Automatic Charges***

Once you finish line item entry, the automatic purchase charges are calculated and displays. If you are out of balance by 2 or 3 pennies, the nifty Fix Button will automatically adjust it for you.

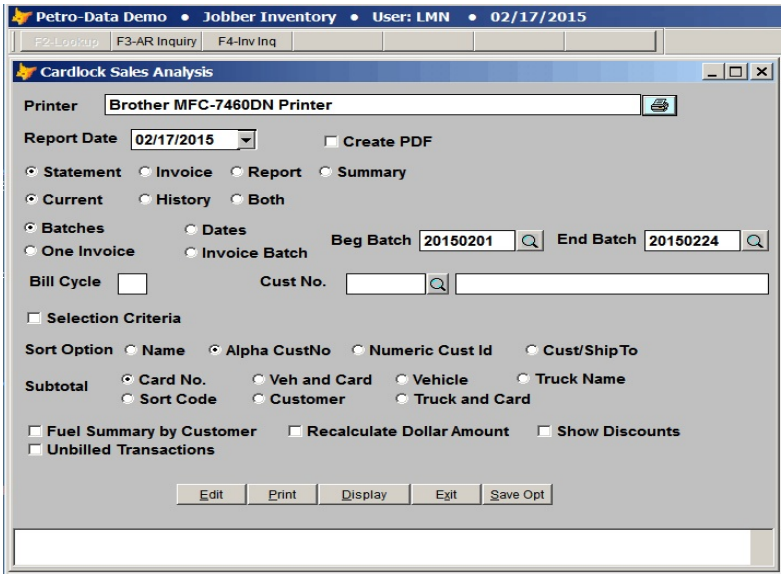



***Create an Automatic Purchase Charge***

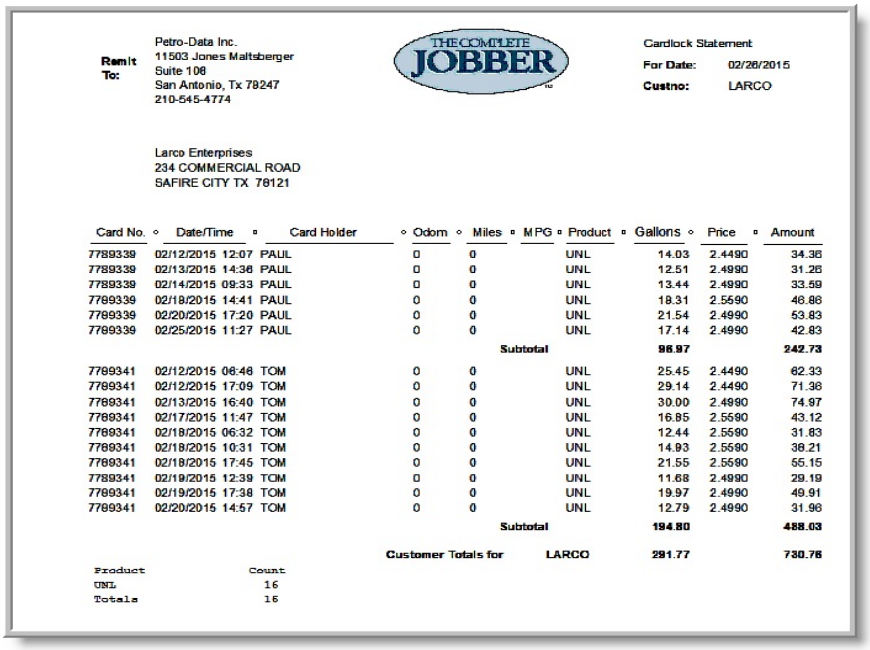
The purchase charge screen allows you to define any purchase charges that can be automatically added to the invoice. The charges are by vendor and the rates can differ by fuel type. For example, oil spill can be .1900 for gas and .1905 for diesel.

# Cardlock Accounting

The cardlock accounting software includes the new interface and the ability to Email the cardlock reports.




The cardlock report has a new point and click interface. You can also use the Save Opt button to save your favorite options and they will pop up automatically every time you do a report. Goes in handy when a Newbie has to do your job.



Remit To:
Petro-Data Inc.
11503 Jones Maltsberger
Suite 108
San Antonio, Tx 78247
210-545-4774

THE COMPLETE JOBBER

Cardlock Statement
For Date: 02/26/2015
Custno: LARCO

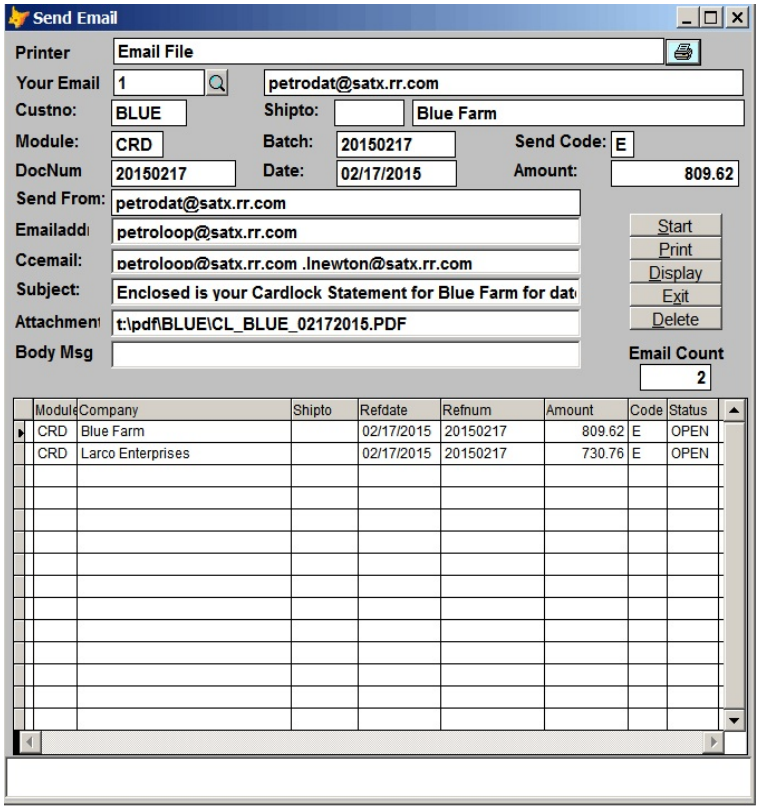
Larco Enterprises
234 COMMERCIAL ROAD
SAFIRE CITY TX 78121

| Card No. | Date/Time | Card Holder | Odom | Miles | MPG | Product | Gallons | Price | Amount |
|---|---|---|---|---|---|---|---|---|---|
| 7789339 | 02/12/2015 12:07 | PAUL | 0 | 0 | | UNL | 14.03 | 2.4490 | 34.36 |
| 7789339 | 02/13/2015 14:36 | PAUL | 0 | 0 | | UNL | 12.51 | 2.4990 | 31.26 |
| 7789339 | 02/14/2015 09:33 | PAUL | 0 | 0 | | UNL | 13.44 | 2.4990 | 33.59 |
| 7789339 | 02/18/2015 14:41 | PAUL | 0 | 0 | | UNL | 18.31 | 2.5590 | 46.86 |
| 7789339 | 02/20/2015 17:20 | PAUL | 0 | 0 | | UNL | 21.54 | 2.4990 | 53.83 |
| 7789339 | 02/25/2015 11:27 | PAUL | 0 | 0 | | UNL | 17.14 | 2.4990 | 42.83 |
| | | | | | Subtotal | | 96.97 | | 242.73 |
| 7789341 | 02/12/2015 08:46 | TOM | 0 | 0 | | UNL | 25.45 | 2.4490 | 62.33 |
| 7789341 | 02/12/2015 17:09 | TOM | 0 | 0 | | UNL | 29.14 | 2.4490 | 71.36 |
| 7789341 | 02/13/2015 16:40 | TOM | 0 | 0 | | UNL | 30.00 | 2.4990 | 74.97 |
| 7789341 | 02/17/2015 11:47 | TOM | 0 | 0 | | UNL | 16.85 | 2.5590 | 43.12 |
| 7789341 | 02/18/2015 06:32 | TOM | 0 | 0 | | UNL | 12.44 | 2.5590 | 31.83 |
| 7789341 | 02/18/2015 10:31 | TOM | 0 | 0 | | UNL | 14.93 | 2.5590 | 38.21 |
| 7789341 | 02/18/2015 17:45 | TOM | 0 | 0 | | UNL | 21.55 | 2.5590 | 55.15 |
| 7789341 | 02/19/2015 12:39 | TOM | 0 | 0 | | UNL | 11.68 | 2.4990 | 29.19 |
| 7789341 | 02/19/2015 17:38 | TOM | 0 | 0 | | UNL | 19.97 | 2.4990 | 49.91 |
| 7789341 | 02/20/2015 14:57 | TOM | 0 | 0 | | UNL | 12.79 | 2.4990 | 31.96 |
| | | | | | Subtotal | | 194.80 | | 488.03 |
| | | | | | Customer Totals for | LARCO | 291.77 | | 730.76 |

| Product | Count |
|---|---|
| UNL | 16 |
| Totals | 16 |

***Cardlock Report***

You can put your logo on the new cardlock Laser Report.

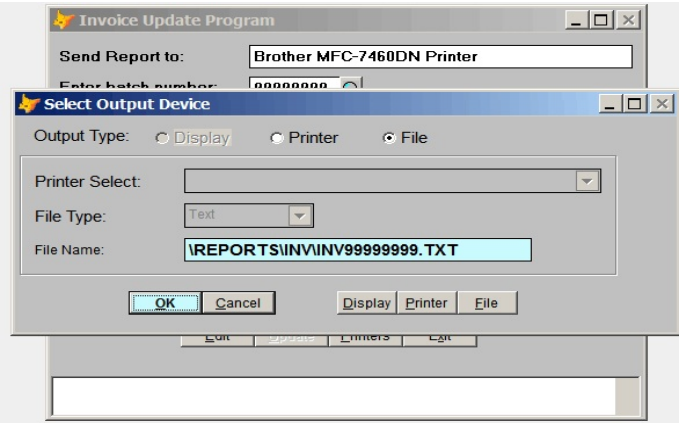



***Email Cardlock Statements***

The Mass Email option allows you to Email your cardlock statements. No more stuffing envelopes. Even better, you save an enormous amount of money on postage.

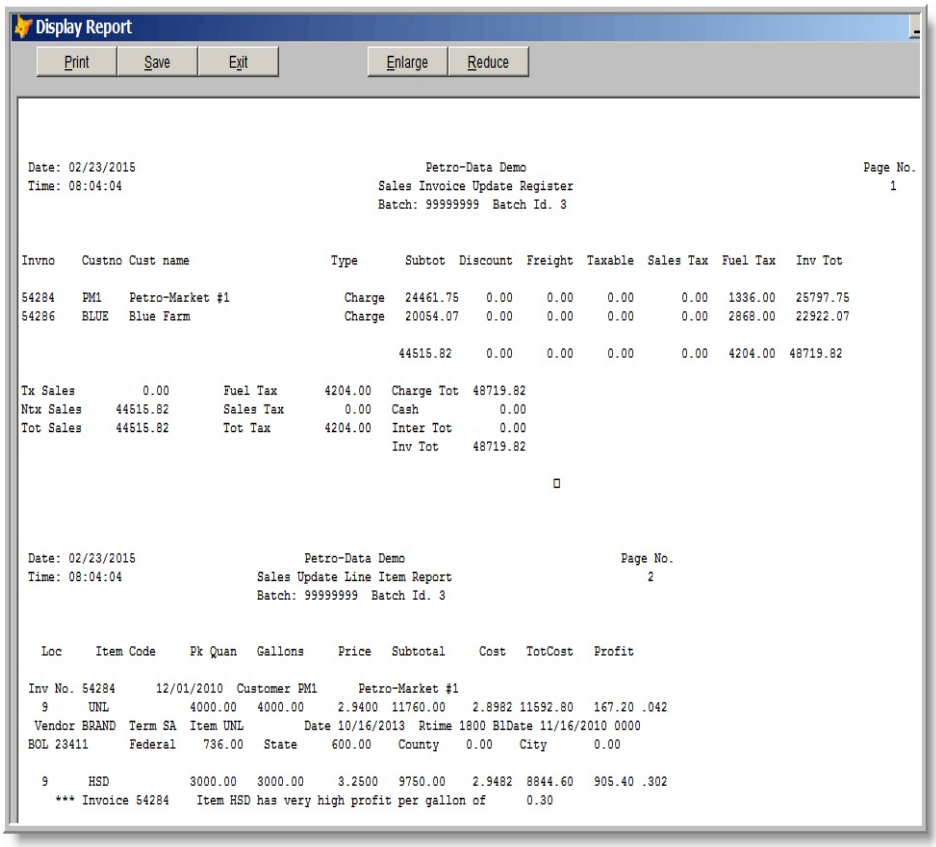
# Update Programs

All the update programs now have a new paper saving feature. When you enter the batch number, it automatically creates a file name. Instead of printing the update, it displays the report so you can view the errors. When you are done, it saves the report in the REPORTS catalogue. The reports can be reprinted or reviewed anytime and we have special "catalogue" feature that allows you to select, view, print and/or purge your reports.




***Display of Report Name for the Update***

As you enter your update options, the name of the update file name pops up for you to verify. The update will be stored with this filename in the reports catalogue.

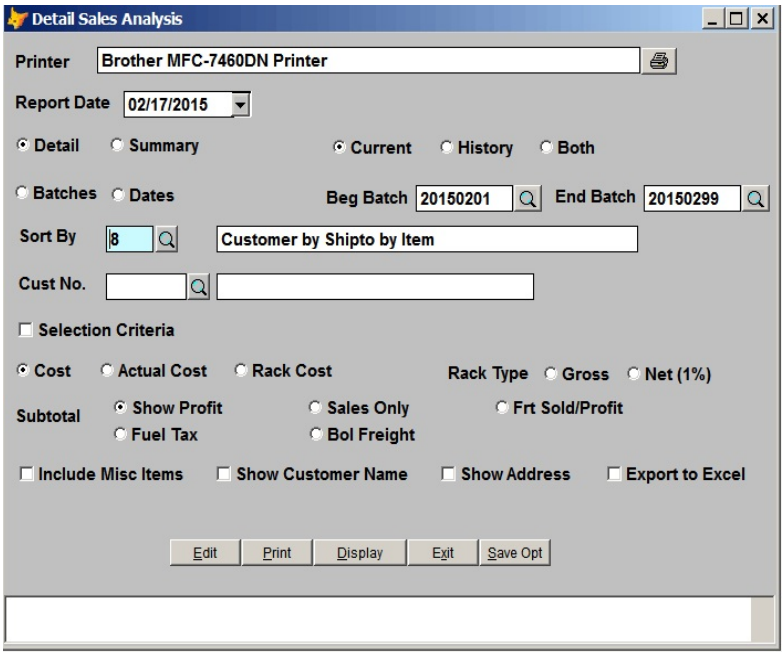



***Update Report Display***

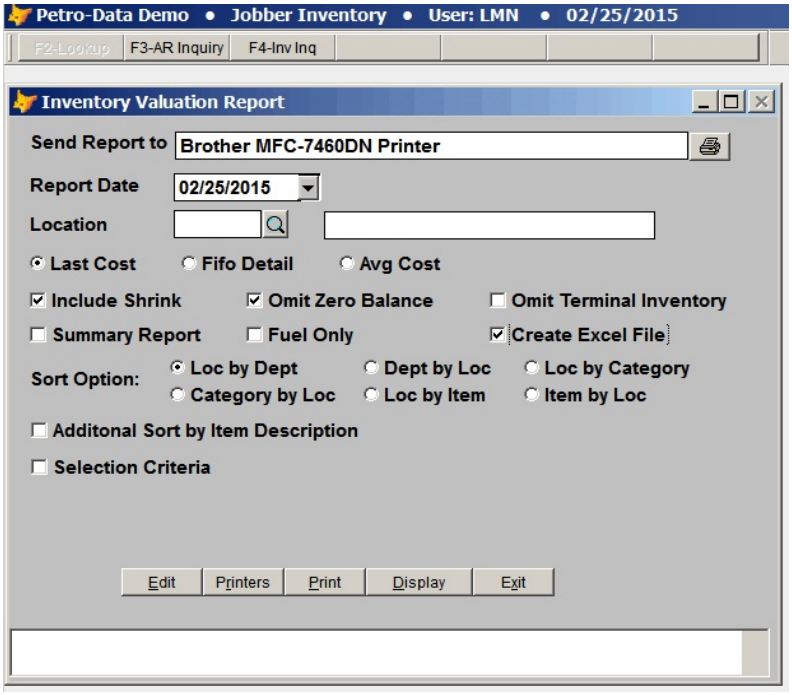
The Update report is displayed on the screen and is saved in the reports catalogue for future

# Inventory Reports

As we go forward, all reports are being converted to the new format. The fields are completely clickable and your most popular options can be saved so they come up automatically in the future. You can save the file to PDF if you wish. Many of the new reports also have an option to save the report in Excel format.



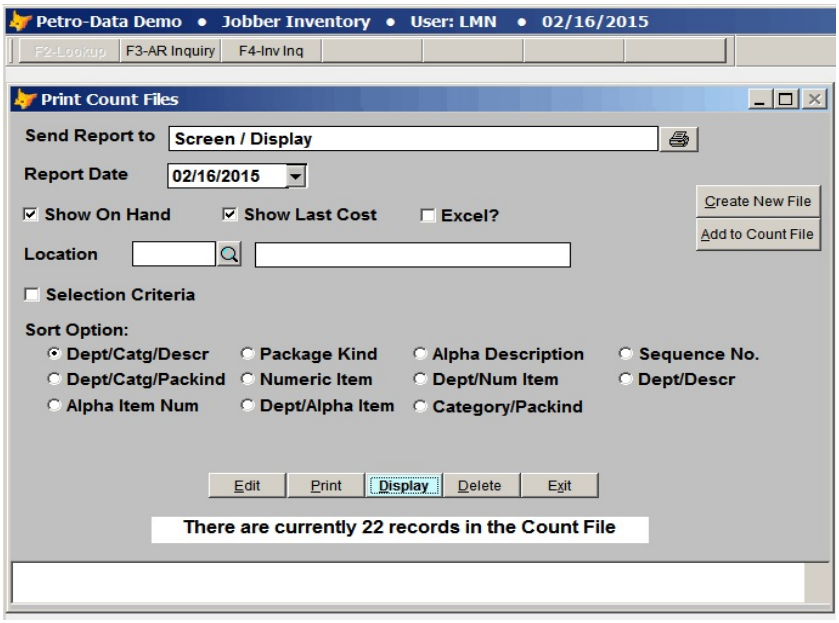

*Sales Analysis Report*




*Inventory Valuation Report*

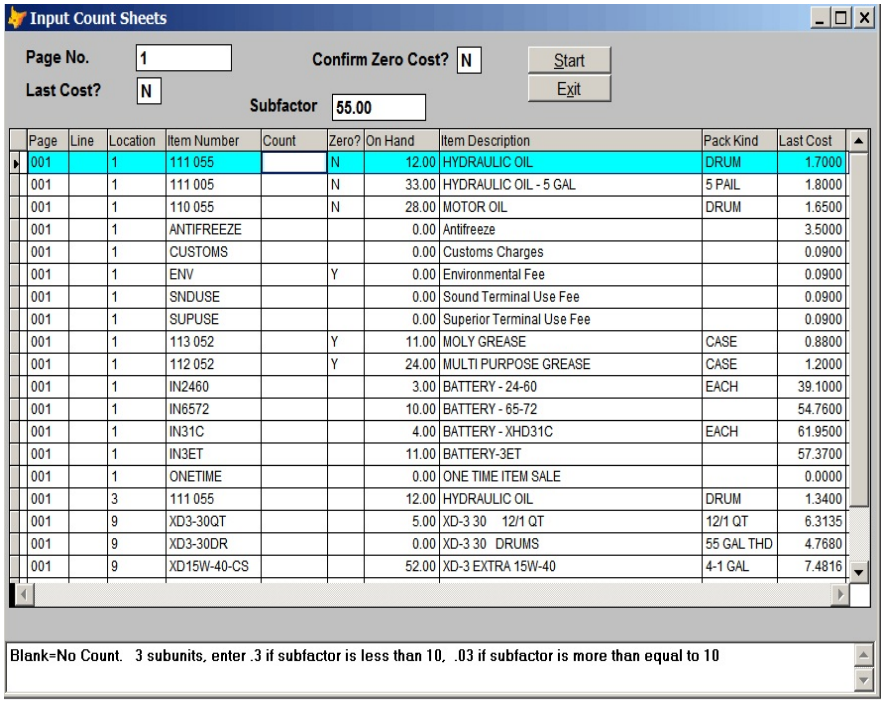
# Physical Inventory

The new Inventory Count program has a new module that imports an Inventory Count File that comes from a scanner.




***Create/Import Inventory Count Sheets***

The new Count Sheet input program makes it a breeze to enter and reconcile the inventory counts.




| Page | Line | Location | Item Number | Count | Zero? | On Hand | Item Description | Pack Kind | Last Cost |
|---|---|---|---|---|---|---|---|---|---|
| 001 | | 1 | 111 055 | | N | 12.00 | HYDRAULIC OIL | DRUM | 1.7000 |
| 001 | | 1 | 111 005 | | N | 33.00 | HYDRAULIC OIL - 5 GAL | 5 PAIL | 1.8000 |
| 001 | | 1 | 110 055 | | N | 28.00 | MOTOR OIL | DRUM | 1.6500 |
| 001 | | 1 | ANTIFREEZE | | | 0.00 | Antifreeze | | 3.5000 |
| 001 | | 1 | CUSTOMS | | | 0.00 | Customs Charges | | 0.0900 |
| 001 | | 1 | ENV | | Y | 0.00 | Environmental Fee | | 0.0900 |
| 001 | | 1 | SNDUSE | | | 0.00 | Sound Terminal Use Fee | | 0.0900 |
| 001 | | 1 | SUPUSE | | | 0.00 | Superior Terminal Use Fee | | 0.0900 |
| 001 | | 1 | 113 052 | | Y | 11.00 | MOLY GREASE | CASE | 0.8800 |
| 001 | | 1 | 112 052 | | Y | 24.00 | MULTI PURPOSE GREASE | CASE | 1.2000 |
| 001 | | 1 | IN2460 | | | 3.00 | BATTERY - 24-60 | EACH | 39.1000 |
| 001 | | 1 | IN6572 | | | 10.00 | BATTERY - 65-72 | | 54.7600 |
| 001 | | 1 | IN31C | | | 4.00 | BATTERY - XHD31C | EACH | 61.9500 |
| 001 | | 1 | IN3ET | | | 11.00 | BATTERY-3ET | | 57.3700 |
| 001 | | 1 | ONETIME | | | 0.00 | ONE TIME ITEM SALE | | 0.0000 |
| 001 | | 3 | 111 055 | | | 12.00 | HYDRAULIC OIL | DRUM | 1.3400 |
| 001 | | 9 | XD3-30QT | | | 5.00 | XD-3 30 12/1 QT | 12/1 QT | 6.3135 |
| 001 | | 9 | XD3-30DR | | | 0.00 | XD-3 30 DRUMS | 55 GAL THD | 4.7680 |
| 001 | | 9 | XD15W-40-CS | | | 52.00 | XD-3 EXTRA 15W-40 | 4-1 GAL | 7.4816 |

***Input Count Sheets***